Office Hours – Part II
FY26 Phase I Genesis Mission
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[Grayson Dorr] 15:00:32

Good afternoon, everybody. We're going to give just a couple more seconds as folks are joining the webinar today, looking forward to this.

[Grayson Dorr] 15:00:41

Second session for the Genesis mission Phase I opportunity.

[Grayson Dorr] 15:01:09

All right, I believe we are ready to get started. Can we go to the next slide, please?

[Grayson Dorr] 15:01:17

Again, welcome everyone to today's webinar for the SBI, our Genesis Mission phase one topic.

[Grayson Dorr] 15:01:27

For some of you, if you're joining us again, welcome back from last week's session.

[Grayson Dorr] 15:01:29

We're excited to continue the conversation and provide updates and information to you to help you prepare for this solicitation.

[Grayson Dorr] 15:01:40

This slide really highlights some of our key, program team members on the call today. my name is Grayson Dorr serve as the program manager for ConnectWerx.

[Grayson Dorr] 15:01:49

We have a number of our staff joining as well. As we work as one of the partnership intermediaries with the Department of Energy, along with me today helping facilitate some of our Q&A session as well as various topics is Kelsey Hamilton.

[Grayson Dorr] 15:02:03

And again, you'll see we'll be joined by Eileen Chant. She'll follow immediately after me and then other team members you see here.

[Grayson Dorr] 15:02:11

Again, just noting you will provide our contact information. We've had questions in the past about directly reaching out.

[Grayson Dorr] 15:02:18

We will help facilitate those, follow-ups should there be any need for assistance from any of the team members.

[Grayson Dorr] 15:02:25

So. Again, we won't be providing direct contact and, obviously, with the interest of bandwidth capacity during this high interest period.

[Grayson Dorr] 15:02:35

Next slide. A couple of meeting housekeeping items. Again, if you joined us last week, it will be a slight change from.

[Grayson Dorr] 15:02:47

From our format from last this session will be recorded again, and the slides transcript and recording will be posted to the the application have website.

[Grayson Dorr] 15:02:58

You will all be muted for the entirety of this webinar. If for whatever reason you're having any audio issues or come.

[Grayson Dorr] 15:03:06

Or technical difficulties, please just use the chat feature. If you're using the chat feature for questions, we will not be monitoring those.

[Grayson Dorr] 15:03:15

We will ask once we get to the Q&A, portion that you use the QR code and or link.

[Grayson Dorr] 15:03:21

To supply, to supply your questions so that we can. We can look at those and go in order.

[Grayson Dorr] 15:03:30

There will be a brief survey to close and again we thank you all. We had a great turnout and great participation last week and survey responses.

[Grayson Dorr] 15:03:40

So that is very helpful for us. To do so before I go to the next slide I failed to mention on the last this session will be an hour the program managers will not be in attendance this week.

[Grayson Dorr] 15:03:55

We will encourage everyone to go back and view the recording from last week and the slides when that is available to look at the various topics in the discussions there.

[Grayson Dorr] 15:04:06

Should there be any questions pertaining to that we're happy to still facilitate responses and reach out to them.

[Grayson Dorr] 15:04:11

But the focus today will be on the from OTC and ConnectWerx on the. Actual application side as well as the structure of the.

[Grayson Dorr] 15:04:21

The program as well. Next slide.

[Grayson Dorr] 15:04:27

Again, just to recap for those that are new, ConnectWerx is one of the partnership intermediaries with the Office of Technology Commercialization operating on behalf of a partnership intermediary agreement.

[Grayson Dorr] 15:04:41

So, we have a We have published opportunities in the past with DOE on our core network side, so encourage you to visit that on the next slide as well as some of our resources will have available.

[Grayson Dorr] 15:04:57

Next slide.

[Grayson Dorr] 15:05:00

And again, those resources I mentioned, we encourage you to follow us on LinkedIn. If you have not joined already, we have a SBIR, our mailing list, really hyper focused on announcements, closings.

[Grayson Dorr] 15:05:14

We, we commit to not flooding your inbox with unnecessary information, but really keeping that focus to, releases and such.

[Grayson Dorr] 15:05:23

That email address that I mentioned, sbir-sttr@connectwerx.org is a great way to get in touch with us.

[Grayson Dorr] 15:05:30

Again, we had a number of questions submitted as follow up to that last week and continuously monitor that box.

[Grayson Dorr] 15:05:37

Again, you see our mission across is really to engage, match and collaborate with the DOE to address these key challenges and a great way to connect with us.

[Grayson Dorr] 15:05:48

We will be at Tech Connect. Tech Connect is the division, if you will, of ConnectWerx.

[Grayson Dorr] 15:05:55

We will be at the fall SBIR or innovation conference next month. And you can stop by and see us at boost 6 15 if you are in the area or attending the Gaylord.

[Grayson Dorr] 15:06:04

So, with that, I will turn it over to Eileen to kick us off again and thank you again everyone for joining us today.

[Eileen Chant] 15:06:12

Hi everybody, happy to be here and talk to you about SBIR STTR. We can go to the next slide.

[Eileen Chant] 15:06:21

And to the next slide.

[Eileen Chant] 15:06:25

Okay, so just a brief slide kind of. The about SBIR and STTR programs.

[Eileen Chant] 15:06:34

SBIR is a tax on agencies extramural R&D. All agencies that spend over a certain amount of money on extramural R&D must spend 3.2% on their R&D budget on the SBIR our program.

[Eileen Chant] 15:06:51

And agency other agencies the larger 6 of the 11 agencies that offer an SBIR our program must also based on their size offer an STTR program which is point 4 5% of extramural R&D.

[Eileen Chant] 15:07:07

So that means that D. Contributes 3.6 5% of its R and Extra Merle R&D to this program which comes to about 250 or 300 million dollars a year in awards.

[Eileen Chant] 15:07:21

The goals of the program are to enable small businesses to conduct research and development with the aim of the technology development work to be commercialization of a product.

[Eileen Chant] 15:07:34

It's not R&D for the sake of R&D. And we also must fund DOE and the other agencies must fund projects that help advance a mission.

[Eileen Chant] 15:07:46

So the sweet spot is commercializing your technology and advancing a missionary of the Department of Energy. On the left side I have You see the 3, the phased structure of the program.

[Eileen Chant] 15:08:01

Phase one is your entry point. Into the program. It's a smaller award. It's a feasibility study.

[Eileen Chant] 15:08:07

A successful phase one project will move into phase 2, which is about demonstrating your technology, executing your commercialization strategy, and you can move on to receiving additional phase 2 awards, a second phase 2 award, and a 3rd phase 2 award.

[Eileen Chant] 15:08:28

Okay, we'll go to the next slide.

[Eileen Chant] 15:08:31

We are the 3rd largest agency. After the Department of War and the Health and Human Services. Again, our program is about 300 million dollars a year.

[Eileen Chant] 15:08:43

And there are 13 program offices that participate in SBIR/STTR and that number actually fluctuates a little bit from one year to another.

[Eileen Chant] 15:08:53

As offices are stood up and, and reorganized and combined, but you can see on the left side the program offices and it kind of tells you all the very different ways, different areas that DOE is funding.

[Eileen Chant] 15:09:09

Technologies in applied areas such as nuclear energy, cybersecurity, energy innovation, and then the Office of Science are the offices at the bottom.

[Eileen Chant] 15:09:24

And this particular Genesis program is about, is comes, is funding from the offices of science.

[Eileen Chant] 15:09:34

Next slide.

[Eileen Chant] 15:09:36

Okay, so number one, you're here, you're probably interested and preparing your pitch.

[Eileen Chant] 15:09:41

To apply for this program, but just make sure that you review the eligibility requirements for SBIR/STTR programs because you don't want to spend your time putting together a, at a pitch and then an application and find out that you're not eligible.

[Eileen Chant] 15:09:57

You must be a for profit business now any of the sort of generally recognized business structures are recognized, so you can be an LLC, you can be a corporation, a sole proprietorship, etc.

[Eileen Chant] 15:10:12

And you must be for-profit. You must be located in. In the United States.

[Eileen Chant] 15:10:19

Your small business must be at least 51%. Controlled and owned by individuals who are citizens or permanent residents of the United States.

[Eileen Chant] 15:10:31

Or you can be owned by another for profit small business that has that same ownership criteria associated with it. As far as venture capital requirements are concerned, we do allow some venture capital ownership in for our awardees.

[Eileen Chant] 15:10:50

However, if you're majority owned by a venture capital company that is a large business. You are not eligible.

[Eileen Chant] 15:10:57

So go take a deep dive into the eligibility requirements if you have some venture capital ownership there's some nuances there and make sure that you are eligible.

[Eileen Chant] 15:11:09

The small business is liberally defined as 500 employees or fewer. And very importantly all research and development that's paid for with the SBIR or STTR dollars must be performed entirely within the United States.

[Eileen Chant] 15:11:25

Next slide.

[Eileen Chant] 15:11:29

The principal investigator of your project must be primarily employed by the small business, which means they spend more than 50% of their employment hours working at the small business.

[Eileen Chant] 15:11:42

And please pay attention to the performance of work requirements. There is a minimum level of effort. We're talking about phase one here.

[Eileen Chant] 15:11:51

Your proposal for small business must perform 2 thirds of the research and development. For SBIR. That means that 1 3rd of your work can be contracted out.

[Eileen Chant] 15:12:02

Now when you're designing your plan, your work plan, who's going to do what, you may find that you need subcontractors, you might need a subject matter expert.

[Eileen Chant] 15:12:12

Or other types of technology experts to work on your project or conduct R and DA laboratory, etc.

[Eileen Chant] 15:12:21

But the small business must perform at least 2 thirds. And it can perform a hundred percent of the R&D, but you have to structure your effort around what it is that your project needs to in order to adequately execute your feasibility study.

[Eileen Chant] 15:12:36

Next slide.

[Eileen Chant] 15:12:40

And then if you are applying to STTR, please take note that there are some differences in terms of the principal investigator.

[Eileen Chant] 15:12:49

Requirements are that the PI can be. PI can be primarily employed by the small business, but they can also primarily be employed by the nonprofit research institution.

[Eileen Chant] 15:13:04

Now note that nonprofit research institution is a requirement for the STTR program. You must have such an entity as part of your project and they must do 30% of the R&D as part of the level of effort requirements.

[Eileen Chant] 15:13:20

The small business must do 40% of the R&D for STTR. So that means 30%, is sort of up for grabs depending on what makes sense, other subcontractors.

[Eileen Chant] 15:13:33

The research institution or small business can conduct the remaining the balance of the R&D. You do want to make sure that you exit before you receive your award that you execute an intellectual property agreement with the research institution and that the agreement is clear as a bell in terms of who retains rights.

[Eileen Chant] 15:13:55

To the intellectual property developed during the award. Next slide.

[Eileen Chant] 15:14:04

There's a pitch. It's due on September 10.th you can review the information on the website.

[Eileen Chant] 15:14:14

And you can download the template. There are 4 questions to answer as part of your pitch. And your pitch is due on September 10.th

[Eileen Chant] 15:14:26

We're here at the 8/12 webinar right now. The application portal will open Tomorrow on Thursday August 13th again your pitches are due at 2 p.

[Eileen Chant] 15:14:38

M. On September 10th next slide

[Eileen Chant] 15:14:45

Okay, so the core program is as follows. You apply through the Phase I. That's a feasibility study.

[Eileen Chant] 15:14:53

The awards are up to $250,000. If you're It's a feasibility study, so your phase one application should be couched as a feasibility study.

[Eileen Chant] 15:15:04

What it is you're trying to figure out is feasible. You execute that project over 6 to 12 months.

[Eileen Chant] 15:15:11

If your project is successful, you'll move to phase 2. There's a second phase 2 award.

[Eileen Chant] 15:15:16

And if those projects are successful, a small number of awardees will move on to what's a newly a newly authorized program called strategic breakthrough which can be a much larger award.

[Eileen Chant] 15:15:31

The Phase II wards are up to 2 million. The strategic breakthrough can be a much larger award and these are going to be projects that are of significant strategic significance to DOE.

[Eileen Chant] 15:15:40

Phase 3 refers to moving out of the SBIR, the world of SBIR, our funding and receiving funding from.

[Eileen Chant] 15:15:48

Somewhere else, non SBIR non-STTR. That could be investors, it could be customers and it could be a federal funding as well too that pay of federal agency that pays you to continue your R&D.

[Eileen Chant] 15:16:03

Next slide.

[Eileen Chant] 15:16:07

Here are the 4 sections of the pitch. Okay, I won't go through all of the details here, but there's 4 sections.

[Eileen Chant] 15:16:16

Mission, what you have to state what your topic is. There's 4 topics in the solicitation.

[Eileen Chant] 15:16:21

And please. Clearly describe how your project aligns with the topic area. What is the technical promise of your innovation?

[Eileen Chant] 15:16:31

It should be novel. It should be significant and it should be, you should be able to describe why this effort is feasible, what it is that you're trying to do is feasible.

[Eileen Chant] 15:16:43

There's commercialization potential. So you have to have an early stage idea of who your market is at this point, who's who your market is going to be, how you are going to go to market and what is what are your competitors doing what makes your technology better and why somebody is going to buy it.

[Eileen Chant] 15:17:05

And then finally you have to describe your team qualifications because we want to ensure that you have a team that's well rounded and can complete the work that is required as part of your feasibility study.

[Eileen Chant] 15:17:17

Next slide.

[Eileen Chant] 15:17:20

Okay, the pitches are reviewed and only invited pitches. So, the pitch is a gate now. That's a new aspect of the program.

[Eileen Chant] 15:17:29

Invited pitches are able to submit a full application. We do have here just description of the application technical merit review criteria.

[Eileen Chant] 15:17:43

So you'll have more real estate, more, paper to describe the technical promise.

[Eileen Chant] 15:17:48

The commercialization potential and the team qualifications in your project narrative and your commercialization plan that's submitted with your application.

[Eileen Chant] 15:18:00

Next slide.

[Eileen Chant] 15:18:04

I just want to mention that if you are working on a project that requires high performance computing support, we have those resources at DOE.

[Eileen Chant] 15:18:13

They are free of charge to you. You just need to apply. Once you become an awardee, you need to apply for those computing resources, sort of either CPU time or GPU time.

[Eileen Chant] 15:18:27

Through our national energy research scientific computing center Nursk. The links are here on this slide. So keep that in mind.

[Eileen Chant] 15:18:36

If you have those requirements. Next slide. And I will hand it back over to Grayson. Thank you.

[Grayson Dorr] 15:18:49

Thank you, for that great update. And just as a reminder for everyone, we put some helpful links as Eileen was going through, in the chat as well.

[Grayson Dorr] 15:18:59

One of the key things before I turn it over and just as a reminder for this portion, we will both post the link to the QA in the chat right now as well as a link to the QA, in the chat right now as well as a QR code if you'd like to scan as well.

[Grayson Dorr] 15:19:14

So. Again, thank you, Eileen. With that, I will turn it over to you, Kelsey, and we can jump right into the this next portion.

[Kelsey Hamilton] 15:19:20

Yeah, thanks again for that reminder, Grayson. We are getting some people dropping questions in the chat.

[Kelsey Hamilton] 15:19:26

I would just like us to reserve the chat function for those who are having technical difficulties, so we don't lose them.

[Kelsey Hamilton] 15:19:32

We just dropped a link for VVX, which is the tool you'll be using for Q&A.

[Kelsey Hamilton] 15:19:38

So that will open for question submissions shortly. But please 1st we're going to go through a couple slides on just the application process and AMP because that's new to everyone.

[Kelsey Hamilton] 15:19:48

And hopefully we will answer some of those questions you may have before we even get to the Q&A.

[Kelsey Hamilton] 15:19:55

Next slide please.

[Kelsey Hamilton] 15:19:58

Alright, so we are using what we are calling the AMP application portal to collect your pitch applications.

[Kelsey Hamilton] 15:20:05

You will need to access or to request access to AMP. The form is available on our website. We'll drop it in the chat, but it is also on this slide.

[Kelsey Hamilton] 15:20:16

So it's going to be registered at ATI. Org and you will look you when you visit you will see this form you're able to put in your account details so please it should be an individual registering so your name and your email address not a generic company email this is very important you'll also be prompted to select a program and you should be selecting SBIR/STTR as shown on this

[Kelsey Hamilton] 15:20:43

slide. Next slide.

[Kelsey Hamilton] 15:20:47

So right now if you have requested access and you log in to the in application portal, this is what you will see.

[Kelsey Hamilton] 15:20:54

It will say no results. Found because we have not opened the application. We were giving people what opportunity to request access and get going, but we're excited to announce that applications will be opening for submissions tomorrow.

[Kelsey Hamilton] 15:21:08

So we will send out an email as soon as that opens as well as post a resource guide with some of the you know, frequently asked questions or hiccups that you may have while trying to access the application and amp.

[Kelsey Hamilton] 15:21:23

But again, this is what it would look like if you already have access and log on today. But as soon as applications open, Next slide, please.

[Kelsey Hamilton] 15:21:32

You'll see something like this where there will be an open solicitation for what you are able to respond.

[Kelsey Hamilton] 15:21:38

I would just note that bottom section the to-do list will show 0 pending tasks until you have drafted a submission.

[Kelsey Hamilton] 15:21:46

So once you draft your 1st pitch application submission, as you know, that will show up in a to do list as a pending pitch submission.

[Kelsey Hamilton] 15:21:56

Next slide.

[Kelsey Hamilton] 15:21:59

Another very useful screen grab we wanted to get in this deck is of the submissions tab within AMP.

[Kelsey Hamilton] 15:22:08

So here you will be able to view any pitch submissions you have started. As you can see, we took this example.

[Kelsey Hamilton] 15:22:16

It has 3, pitch applications. One of which is showing that it's withdrawn.

[Kelsey Hamilton] 15:22:22

One is in draft and one is submitted. Please use that status column that can be very important. So DOE will accept up to 3 pitches per company for this opportunity and if more than 3 are submitted only the last 3 submitted pitches by timestamp will be reviewed.

[Kelsey Hamilton] 15:22:39

So therefore we encourage you to use this submissions tab to view how many you have pending and sure the ones you want are submitted are submitted and ones that you don't want reviewed are withdrawn just to view to avoid any confusion as to what will be reviewed by DOE.

[Kelsey Hamilton] 15:22:56

So as a reminder, draft submissions will not be able to be submitted past the submission deadline.

[Kelsey Hamilton] 15:23:03

So make sure you're going in there before September, the 10.th Ensuring anything you want submitted says submitted and anything you don't want submitted says withdrawn.

[Kelsey Hamilton] 15:23:13

You know, please make our job easy and have only 3 submissions per company because if not we will be forced to only review the final 3 submissions.

[Kelsey Hamilton] 15:23:23

From your company. The last thing I'll say is you can edit one that says submitted up until the submission deadline.

[Kelsey Hamilton] 15:23:30

So we do encourage you to submit early. You can submit early and then go in and still make edits to your to your submission.

[Kelsey Hamilton] 15:23:37

But what we cannot do is enable you to submit a draft. If you forgot to push that button before the deadline.

[Kelsey Hamilton] 15:23:44

Next slide.

[Kelsey Hamilton] 15:23:48

All right, and then before we get into Q&A, I would just do one final plug. Please fill out our survey.

[Kelsey Hamilton] 15:23:54

We had an incredible response rate to our webinar survey last week would love to get more today. We have 4 questions.

[Kelsey Hamilton] 15:24:03

So of the topic areas, you'll be asked to submit how many pitches you planned to submit per topic.

[Kelsey Hamilton] 15:24:10

So just as a reminder across those topics, your total should be no more than 3. But you can do all 3 to one topic area, 2 to 1, 1 to another.

[Kelsey Hamilton] 15:24:20

But again, it, it should sum 2, 3. If you don't plan on submitting a pitch, feel free to select 0 for all 4 topic areas.

[Kelsey Hamilton] 15:24:28

And we added an open text box so you can tell us why that might be as well as an open text box for any feedback for our team.

[Kelsey Hamilton] 15:24:36

So again, thank you for joining us and and please help us help you. Next slide.

[Kelsey Hamilton] 15:24:44

All right, we'll be going into the Q&A portion. Of the webinar. So please go ahead and take out your phones and scan this QR code if you do not have a QR code.

[Kelsey Hamilton] 15:24:55

Scanner camera at the ready. We'll drop a link in the chat as well. You will use this program to submit your questions.

[Kelsey Hamilton] 15:25:04

So next slide. Thank you, Brooke. The link is now in the chat. So just some reminders, you start putting your questions in.

[Kelsey Hamilton] 15:25:13

We are going to be reviewing the questions as they come in. They will be published so you can view them as soon as they are published.

[Kelsey Hamilton] 15:25:22

Please go in and up vote the questions you want answers to that will help bring them to the top of the queue so we can are more likely to get to the questions of most interest to everybody.

[Kelsey Hamilton] 15:25:32

If you don't see your question, get pushed to the published question board, it's likely for one of the 4 reasons.

[Kelsey Hamilton] 15:25:40

So we are trying to focus on new questions for this live Q&A while we have our DOE experts on hand.

[Kelsey Hamilton] 15:25:47

So anything that can be answered by an FAQ on the website, we're going to skip over for now and someone from the Connect Works team will be following up.

[Kelsey Hamilton] 15:25:56

We will be, you know. Pushing the Q&A answers as well as the FAQ resources for our website to the to the group as a and as we send out a thank you for attending.

[Kelsey Hamilton] 15:26:05

Another reason might be that it does not pertain specifically to this phase one genesis opportunity. So that is why we're here today.

[Kelsey Hamilton] 15:26:13

If you are interested in the phase 2 opportunity, please come back next week. If you are an existing awardee with a very specific question, please instead use our email address.

[Kelsey Hamilton] 15:26:22

We can connect you to the right person. We are going to focus on process and program level questions today since we do not have our topic managers.

[Kelsey Hamilton] 15:26:32

So we also will be skipping over the topic specific questions today in order to focus on the program level.

[Kelsey Hamilton] 15:26:40

And we please instead email our sbir-sttr@connectwerx.org so we can connect you, your question to the right topic manager and get a response, to you.

[Kelsey Hamilton] 15:26:51

One final thing, please do not use our questions and answers to ask about your specific company's eligibility or your idea at this stage.

[Kelsey Hamilton] 15:26:59

You're you're encouraged to use this pitch submission to get DOE's feedback on your idea.

[Kelsey Hamilton] 15:27:07

Standardized feedback for nonselective pitches will be provided but and selected pitches it's up to the review team to provide feedback that may help with the full application.

[Kelsey Hamilton] 15:27:19

So the purpose of this pitch is to have a very you know streamlined entrance to getting your idea in front of DOE and that that's what this.

[Kelsey Hamilton] 15:27:28

Submission opportunities for we will not be doing that kind of ahead of the pitch. Mission. So we thank you for your understanding.

[Kelsey Hamilton] 15:27:36

Well, hi.

[Kelsey Hamilton] 15:27:40

And I

[Kelsey Hamilton] 15:27:44

Alright. The scoring criteria is on the website. Please visit the application hub, specifically the phase one genesis mission tab and you will see it there.

[Kelsey Hamilton] 15:28:10

Alright, one question. Can we include well recognized international scientists based outside the US as advisors in our team section?

[Kelsey Hamilton] 15:28:19

They're not compensated through the award. Would their involvement still be considered a strength to our team?

[Eileen Chant] 15:28:28

I can go ahead and answer that and yes, that is, that is fine. And acceptable as long as you're not paying, international entities with the SBIR/STTR funds.

[Eileen Chant] 15:28:40

We encourage you to have international collaborators and subject matter experts as long as again and you could even pay them with other funds you just can't pay them with the SBIR/STTR funds.

[Kelsey Hamilton] 15:29:02

As our pitches read by DOE as they are submitted or all after September, the 10th when will we hear back about whether a pitch was accepted?

[Benjamin Shrager] 15:29:18

And jump in for this question. So we will be reading. All pitches at the same time. It's not a rolling deadline.

[Benjamin Shrager] 15:29:25

It's a deadline after which we will read the full set of pitches that come in.

[Benjamin Shrager] 15:29:31

And we expect to yeah, the latest timeline is on the website. I don't want to commit to any particular.

[Benjamin Shrager] 15:29:41

We guess to when we might get an answer back, but of course it'll be as soon as we possibly can.

[Grayson Dorr] 15:29:47

And just jumping in real quick as well, cause I know we've seen a lot. A question just around pitch versus full application.

[Grayson Dorr] 15:29:56

Obviously as soon as those deadlines or provided we will update the website and reach out if your pitch is selected but a number of questions pertaining to the actual full application.

[Grayson Dorr] 15:30:06

Yes, that will be through AMP as well. A few folks I think historically are asking about Pams and grants.

[Grayson Dorr] 15:30:12

Gov, will that be involved as well? Can you speak to that as far as? Those that may be familiar with the some older processes.

[Eileen Chant] 15:30:20

Grantstuck, and, and PAMS are not involved in the new program. That's part of the legacy.

[Eileen Chant] 15:30:26

Those were part of the legacy application process. You do have to register for Sam. Gov as part of this process and you do need your registration complete by the time you submit your application.

[Eileen Chant] 15:30:38

And Sam. Gov, it's a multi-step process. You have to, I think, get your UEI and then you have to get your cage code and there's an IRS.

[Eileen Chant] 15:30:47

Verification step as well. So make sure you do that and do it. Now like tomorrow I would start your SAM.

[Eileen Chant] 15:30:55

Gov registration And you also just want to make sure that you're. Company name in SAM.

[Eileen Chant] 15:31:02

Gov is exactly the same as your company name. That it syncs up with your IRS company name as well because that can cause delays in processing your SAM.

[Eileen Chant] 15:31:14

Dot com. Application. Request.

[Kelsey Hamilton] 15:31:21

Alright, thank you both.

[Kelsey Hamilton] 15:31:24

So if DOE accepts up to 3 pitches per company, is the company limit to only one awarded proposal provided they get through both the pitch.

[Kelsey Hamilton] 15:31:33

And the full application.

[Benjamin Shrager] 15:31:38

Hypothetically, you could receive up to 3 or words as long as there is no duplication of scope between the awards.

[Kelsey Hamilton] 15:31:48

Great. Thank you, Ben. If a company is submitted in one SBIR or before, would they still have an account and just need amp access or does AMP require setting up a new account?

[Benjamin Shrager] 15:31:50

Yeah.

[Kelsey Hamilton] 15:32:00

So I hope I understand this correctly is a question about whether or not you need a new SAM.gov account in which case you would not.

[Kelsey Hamilton] 15:32:10

Please make sure your registration information on on SAM is and your UI, UEI are current and ready for the full application.

[Kelsey Hamilton] 15:32:18

But the AMP portal is new to this opportunity.

[Kelsey Hamilton] 15:32:25

Once we submit, can we pull the submission back, edit, and then resubmit?

[Kelsey Hamilton] 15:32:30

Yes, AMP will allow you to edit up until the submission deadline. So even if it says submitted in that status on AMP, you're able to go in and edit and resubmit.

[Kelsey Hamilton] 15:32:45

Our charts and images allowed in the pitch. No, they are not. The pitch is for, structured as 4 questions.

[Kelsey Hamilton] 15:32:53

You can view a resource on the homepage or the opportunity page that will give you a preview of what those questions are and what the are they are limited right now to text with specific word counts so we encourage you to actually work offline and get your answers to the tight word count limit and then paste them into amp when you are ready to submit.

[Kelsey Hamilton] 15:33:18

How should an applicant determine whether the collaboration is better structured as SBIR or STTR? And how developed does the lab relationship need to be at the pitch stage.

[Eileen Chant] 15:33:31

Well, you know, I mean, you what you want to do is you want to look at your project and see what you need.

[Eileen Chant] 15:33:36

You don't want to add a, a national lab if it makes no sense for your project. If you need that expertise or the lab has technology that you want to transfer out of a lab or they are helping you develop your technology.

[Eileen Chant] 15:33:49

Then You should, by all means, team with a national lab or nonprofit research institution. So you're going to have to look at what your work scope is, how much of it should be structured to go to a lab or an academic institution.

[Eileen Chant] 15:34:06

And then look at which program SBIR/STTR makes sense in terms of the level of effort.

[Eileen Chant] 15:34:12

And then also the PI is a important consideration as well too. If the principal investigator is with the nonprofit research institution, you have to apply for STTR.

[Eileen Chant] 15:34:23

Now note if you. If you fulfill the requirements of both programs, you can apply to both programs.

[Eileen Chant] 15:34:31

You can apply for both SBIR and STTR. Which is recommended if you do, if you do fulfill those requirements because those are 2 pots of funding.

[Eileen Chant] 15:34:41

And you can imagine that for a Meritorious application it would be. Beneficial from an award perspective.

[Kelsey Hamilton] 15:34:52

Thank you, Eileen. So can we select either SBIR or STTR for submit all?

[Kelsey Hamilton] 15:35:00

I think Eileen is a follow-up to your question. Your last answer at the pitch phase you are not asked whether or not you are applying for SBIR or STTR.

[Kelsey Hamilton] 15:35:13

That would be reserved for a full application provided as a pitch is invited back to do so. So the good news is you don't have to decide right now.

[Kelsey Hamilton] 15:35:18

Please focus on answering those pitch questions as well as, you know, outlining what a team may look like, provided you're able to submit a full proposal.

[Kelsey Hamilton] 15:35:27

And then by the if you are invited back we would ask that you review the FAQs and the eligibility criteria to make sure your team would fit either SBIR or STTR specific requirements at the full.

[Eileen Chant] 15:35:39

Kelsey? I'm sorry, if you want to finish what you're saying, I just forgot to am fully answer the last question.

[Kelsey Hamilton] 15:35:41

Oh, yes, go ahead.

[Kelsey Hamilton] 15:35:45

Oh yeah, though no problem. I was just going to say, you know, pitch, you don't have to choose during the full application if you're invited back, you will be able to select one or the other.

[Eileen Chant] 15:35:45

So.

[Kelsey Hamilton] 15:35:55

Or, or both. So we suggest you review that information on the website. But Eileen, go ahead, floor is yours.

[Eileen Chant] 15:36:01

I just wanted to address the question about how fleshed out the lab relationship needs to be. And I think, you know, it's fairly flexible.

[Eileen Chant] 15:36:09

I mean, you certainly want to approach the lab, the National Lab talk to the relevant research team and decide that they are going to either help you or you're going to help move some of their technology out and commercialize it.

[Eileen Chant] 15:36:21

But it you don't have to have all the eyes. Dotted and the T's crossed at that point in time, but a preliminary agreement to work together is sufficient, I would say, for the pitch.

[Kelsey Hamilton] 15:36:35

What is your policy regarding using AI to draft a submission? Should we disclose that? It was used as a resource.

[Kelsey Hamilton] 15:36:43

That is a great question. And, we do have FAQs on that on the website, but I will also provide that at the pitch stage.

[Kelsey Hamilton] 15:36:51

There is a disclosure to say that whether or not you have used AI as well as at the full application.

[Kelsey Hamilton] 15:36:58

It's not disqualifying to say that you have, but we do ask you to explain.

[Kelsey Hamilton] 15:37:05

Hey.

[Kelsey Hamilton] 15:37:09

Can company A submit 3 pitches to AMP, but also be a subcontractor on a pitch that company B Primes?

[Benjamin Shrager] 15:37:20

I don't believe that is. Not allowed. So that that would be an eligible scenario, but Another panelist can correct me if that's wrong.

[Kelsey Hamilton] 15:37:29

Okay.

[Kelsey Hamilton] 15:37:35

See. For phase one, the time is 6 to 12 months. If we're able to deliver the objectives in month 5 or month 9, do we have to wait for 6 months?

[Kelsey Hamilton] 15:37:46

Or month 12 to apply for phase 2.

[Benjamin Shrager] 15:37:51

So we'll have a quite a bit more clarity as the start of phase one approaches with regards to what the timing of the entire.

[Benjamin Shrager] 15:37:59

Project will look like across all the different milestones. And exactly when in there you go from. You would go from phase one to phase 2.

[Benjamin Shrager] 15:38:08

You're definitely not locked into 6 or 12 months. 6 to 12 is meant to be arranged.

[Benjamin Shrager] 15:38:15

So it's we could see projects anywhere between 6 and 12 months. But again, when you move to phase 2 and when those opportunities will be along the course of your project will be shared.

[Benjamin Shrager] 15:38:28

In a lot more time.

[Kelsey Hamilton] 15:38:34

Do I need to be in incorporated by the pitch application due date?

[Eileen Chant] 15:38:41

I can I can answer that question no and I meant to I'm glad you asked that question because I meant to raise that during my talk but the truth is you do not have to be established as a small business at the point of the application, but you do need to be ready to go and you need to be ready to incorporate or form your LLC.

[Eileen Chant] 15:39:00

By the time the award starts you do need to be a non a nonprofit I mean, a for profit business.

[Eileen Chant] 15:39:10

And so you need to have kind of your ducks in a row to be ready for that.

[Kelsey Hamilton] 15:39:16

Okay. Is US citizenship a requirement for API?

[Eileen Chant] 15:39:26

You have to have US citizenship or you have to have. Permission to work in the United States.

[Eileen Chant] 15:39:33

But no, not US citizenship.

[Eileen Chant] 15:39:37

A green card is pretty much. Typically what is minimally required to work to be a PI.

[Kelsey Hamilton] 15:39:50

Does the pitch allowed to add supporting documents like letter of support or letter of commitment? No, the pitch application does not allow for that yet.

[Kelsey Hamilton] 15:39:59

You are given a text box to describe what your team, commitments look like and if invited to submit a full application that would be your opportunity to upload any supporting documents.

[Kelsey Hamilton] 15:40:13

If you would like a preview of what those supporting documents might look like, we would suggest you check out the phase 2 opportunity page on our application hub.

[Kelsey Hamilton] 15:40:21

And they outline some of those uploads we will be looking for in a full application.

[Kelsey Hamilton] 15:40:31

Can you tell us about the supplemental bibliography and works cited pages? Are there any limitations or guides there?

[Kelsey Hamilton] 15:40:42

So I can start by just saying that is the one option for upload at the pitch stage. So then it looks like you were about to say something.

[Kelsey Hamilton] 15:40:50

Can you provide a little more information about what you would be looking for?

[Benjamin Shrager] 15:40:53

Yeah, there's no particular, requirements for that. It's really just a matter.

[Benjamin Shrager] 15:40:59

We want to give you the opportunity to share any references or supporting. Yeah, support references, really. For your pitch.

[Benjamin Shrager] 15:41:08

Yeah, that's it.

[Kelsey Hamilton] 15:41:13

If we want to request resources from NURSE or any RSC, does it, is it required to be a submission with .

[Kelsey Hamilton] 15:41:22

TR

[Eileen Chant] 15:41:23

Not at all. If you become an awardee and SBIR and STTR awarding and you require nurse resources, you should apply using the links provided.

[Kelsey Hamilton] 15:41:39

Okay, we're getting some questions about funding. So this one specifically is what is suggested as an overhead rate.

[Kelsey Hamilton] 15:41:48

You know, talking about salary and wage, Ben, could you maybe give a little bit of insight into how these funds will be structured for this type of project.

[Benjamin Shrager] 15:42:01

I don't think I have a good answer to that one, unfortunately. Eileen, do you have any clarity on overhead rate or can someone,

[Kelsey Hamilton] 15:42:04

Okay.

[Eileen Chant] 15:42:08

No, because the different. Structure. Yeah, I'm not.

[Kelsey Hamilton] 15:42:08

Or maybe it, it looks like Felipe was going to jump in.

[Felipe Barcia] 15:42:08

I can.

[Felipe Barcia] 15:42:11

Yeah, I was going to say I can check it on this because it's a milestone based payment for fixed price mechanism.

[Felipe Barcia] 15:42:17

Indirect rates are not applicable. We're not requesting a specific budget table or cost category. All, we're strictly looking for performance.

[Felipe Barcia] 15:42:25

So as my also have completed the perform we paid out. So indirect rates don't apply here.

[Kelsey Hamilton] 15:42:34

Thank you.

[Grayson Dorr] 15:42:34

Kelsey, just jump, just jumping into we've had a number of questions. I have not I'm not avoiding them but just for just bringing it up for the OTC team just pertaining to Obviously, I know everyone's excited.

[Grayson Dorr] 15:42:49

What's after the pitch stage? When are applications do? When are you going to make selections for that?

[Grayson Dorr] 15:42:53

When are the awards going to be made? When are we going to put on so? Are we able to, for the team just speak overall broadly speaking, again, it's not that we are trying to omit any information from our website as soon as.

[Grayson Dorr] 15:43:05

This the pitch pages are reviewed and evaluated. We will then reach out to those who have been selected, provide information on when those are due and just been and or Alan can you just speak to just overall This is not our intent to admit information, but we don't want to supply dates and that we don't have locked in at this time specific to those deadlines.

[Benjamin Shrager] 15:43:29

Now that's exactly right, Grayson and thank you for saying that and clarifying. I wish I could sit here and commit to every date when we know everything when everything will happen for the rest of the year.

[Benjamin Shrager] 15:43:42

We're moving as fast as we can. Obviously there's a lot of change. The SBIR program this year.

[Benjamin Shrager] 15:43:47

It's all extremely exciting and kind of Turks has been doing an incredible job. Building a lot of this right now.

[Benjamin Shrager] 15:43:55

It just means that at the onset there's a little more uncertainty than normal around exactly when we expect to have different parts of the process done.

[Benjamin Shrager] 15:44:03

So we're moving as fast as we can and as soon as we can commit the date they will go on the website.

[Grayson Dorr] 15:44:09

Thank you, Ben. Yeah, and again, our message to everyone is stay hyper focused on. September 10th at 2 p.

[Grayson Dorr] 15:44:17

M. Eastern honor before that deadline after evaluations are completed you will be notified of your selection status and ultimately in amp and then be invited should you be selected for the next phase for a full application.

[Grayson Dorr] 15:44:32

Again there's questions in here that we're seeing in chat around specifics to the application. Obviously many of you are familiar with that.

[Grayson Dorr] 15:44:39

Again, all of those details when we provided in a similar format to this we will have. All about updated information and provide that to you all as well.

[Grayson Dorr] 15:44:47

So we won't necessarily get in today on questions pertaining to uploads for that full application as it doesn't necessarily pertain to the mass audience today.

[Grayson Dorr] 15:44:56

So. Thanks, Kelsey. Sorry. Thanks for allowing me to jump in again.

[Kelsey Hamilton] 15:44:59

Okay.

[Grayson Dorr] 15:45:03

I just saw a lot of these questions fine in and, not, avoiding those.

[Grayson Dorr] 15:45:07

We're just not going to get into specifics on dates today.

[Kelsey Hamilton] 15:45:10

No, thank you, Grayson. Question, does the Department of Energy seek partial or whole ownership of new IP developed during phase one?

[Eileen Chant] 15:45:22

So, we do not have ownership of your IP, the companies, SBIR/STTR funding is nondiluted.

[Eileen Chant] 15:45:33

You keep your intellectual property, you keep ownership of your company. We do not release any information which pertains to your that's appropriately marked in terms of your application and your technical reports we will not really release any information for 20 years after the completion of your last SBIR award.

[Eileen Chant] 15:45:56

So the program is designed for you to keep your intellectual property. And that's 1 of the things that makes the program so great and super attractive to startups.

[Kelsey Hamilton] 15:46:10

A question about phase one, the slides say phase one is 2 to 300 K, but also says up to 250 K.

[Kelsey Hamilton] 15:46:19

Can you confirm the total allowable cost?

[Benjamin Shrager] 15:46:26

Or just for phase one. It is 2 50 K is the award size for phase one for this opportunity.

[Benjamin Shrager] 15:46:37

We'll make sure that is consistent.

[Kelsey Hamilton] 15:46:40

Yes, thank you. Can PIs appointment in the company be conditioned on granting the award? I.

[Kelsey Hamilton] 15:46:50

The PI will be employed greater than 51% when STTR is awarded.

[Eileen Chant] 15:46:55

Yes, that's acceptable.

[Kelsey Hamilton] 15:46:59

Thank you. Will phase one awards be negotiated as fixed price? In other words, the small company can acquire all of the award funds during phase one.

[Kelsey Hamilton] 15:47:12

This might be a Felipe question.

[Benjamin Shrager] 15:47:13

Yeah, we should bounce out to Felipe.

[Felipe Barcia] 15:47:17

We're going to throw you under the bus and not tell you sure I fully understand the question. Again, it's milestone based for payment.

[Felipe Barcia] 15:47:24

So that 250k that you would be out before for phase one is staged out over multiple milestones.

[Felipe Barcia] 15:47:28

Passes, mouse, would be, you would be reimbursed for their completion.

[Felipe Barcia] 15:47:32

And then once you're approved, to move from your phase one to phase 2, you have access to the other funding.

[Felipe Barcia] 15:47:37

That again, be structured as milestone-based payments.

[Kelsey Hamilton] 15:47:42

Thank you. And you did great from under the bus, Felipe.

[Kelsey Hamilton] 15:47:47

Does the submitting a pitch now affect our eligibility for submitting during a regular SBI around?

[Benjamin Shrager] 15:47:54

Nope, so every individual opportunity has a 3 pitch maximum so you can submit 0 1 2 or 3 pitches for this opportunity and for a future opportunity you would get to submit 0 1 2 or 3 pitches.

[Kelsey Hamilton] 15:48:10

Great. Thank you. Are the Genesis phase one topic specific to a particular DOE office?

[Eileen Chant] 15:48:18

They are, topics that were developed as part of the larger Genesis mission and they are part the Genesis mission.

[Eileen Chant] 15:48:29

These particular topics are housed within the Office of Science.

[Kelsey Hamilton] 15:48:35

Thank you. Is there a teaming site where we can publish our organization's interest?

[Benjamin Shrager] 15:48:44

I think that is going to be a future capability.

[Eileen Chant] 15:48:46

Do you mean like partnering? I'm not exactly sure what the question is. Site.

[Kelsey Hamilton] 15:48:51

I believe we had said last week there is no intention to have like a teaming partner board at this time for this opportunity.

[Eileen Chant] 15:49:00

Right. For this particular opportunity. That's correct.

[Benjamin Shrager] 15:49:03

Yeah, unfortunately not right now, but that's something that we can. Potentially include in the future.

[Kelsey Hamilton] 15:49:09

Is there a.

[Eileen Chant] 15:49:09

If you're interested in working in the national labs, I certainly recommend going to lab partnering.

[Eileen Chant] 15:49:16

Dot org.

[Kelsey Hamilton] 15:49:19

Thank you, I mean. Next question, is there a CY requirement or all information should be treated as non-confidential, non-sensitive.

[Eileen Chant] 15:49:31

For the pitch, none of you should not include proprietary information in your pitch. That information is not protected in the full application.

[Eileen Chant] 15:49:41

You will be marking information as proprietary and that will be that that information will be protected.

[Eileen Chant] 15:49:48

But not for the pitch. We highly, strongly urge you not to include proprietary information in your pitch.

[Kelsey Hamilton] 15:49:57

We're still getting some questions in about UEI and codes. So says my firm has a UEI at the SAM registration has lapsed.

[Kelsey Hamilton] 15:50:08

Can a project pitch still be submitted while the SAM renewal process plays out?

[Kelsey Hamilton] 15:50:18

So I would. No, it's okay.

[Eileen Chant] 15:50:18

Sorry, sorry about that. I was having trouble. And, yeah, you can submit the pitch.

[Eileen Chant] 15:50:26

Your application. You cannot submit your application is my understanding, unless you're Sam.

[Eileen Chant] 15:50:32

Gov has been refreshed and updated. But your pitch, yes, you may submit.

[Kelsey Hamilton] 15:50:35

Yeah, from the AMP applications perspective, you will be prompted yes or no. Do you have a UEI and then if you do say no, you will be, you know, prompted to then make sure you have one in time for a full application if you are invited because in the full application a UEI is required.

[Kelsey Hamilton] 15:51:00

Ben, you mentioned future opportunities. Are you referring to SBIR for topics release one and 2.

[Benjamin Shrager] 15:51:09

Alright, so we are moving away from the old release language. So we're really just thinking in terms of phases going forward.

[Benjamin Shrager] 15:51:19

So there will be future opportunities. I don't think that's a secret. So there will be future opportunities.

[Benjamin Shrager] 15:51:23

I don't think that's a secret. And we've been saying is that there'll be a larger phase one opportunity released this fall.

[Benjamin Shrager] 15:51:29

That's and that's all we can really say so far in terms of future opportunities.

[Grayson Dorr] 15:51:35

Ben, I did just adding to that. I just, moved a question and, bear with me all I can jump to real quick.

[Grayson Dorr] 15:51:42

I thought it was important. Just talking about the new process. So if awarded after phase one, will there be a separate phase 2 proposal or would that be a milestone based decision as mentioned in earlier notification?

[Benjamin Shrager] 15:51:56

Yeah, can definitely clarify that so somewhere in the middle in the past it has been an entirely new application, a new proposal process to apply for Phase II.

[Benjamin Shrager] 15:52:07

And so we're modifying that. So you move between phases via a go/no-go decision point.

[Benjamin Shrager] 15:52:14

At that point, there will still be some evaluation requirements. So think like a Phase II plan or a commercialization pitch.

[Benjamin Shrager] 15:52:25

There'll be some requirements those will be clearly outlined well in advance of any due date. But we'll be making the decision to move forward to the next phase.

[Benjamin Shrager] 15:52:35

Go/no-go, decision point based on those materials that we will receive.

[Kelsey Hamilton] 15:52:49

How can I ensure my proposal is aligned to the program manager or the mission specifically? In other words, can I email a person to get feedback before submitting.

[Kelsey Hamilton] 15:52:59

So no, we suggest that you review the topics and materials that are posted on the opportunity page as well as view last week's webinar where we were able to hear directly from the topic managers.

[Kelsey Hamilton] 15:53:11

If you have a specific question for topic managers, you are able to email the SBIR.

[Kelsey Hamilton] 15:53:20

Sbir-sttr@connectwerx.org email address and provided it's a general question we will be able to get that information relayed back.

[Kelsey Hamilton] 15:53:27

You

[Kelsey Hamilton] 15:53:35

Is this managed by ATI or by the Office of Technology Commercialization now? What is Osti's role?

[Eileen Chant] 15:53:45

The SBIR/STTR program is managed by the Office of Technology Commercialization.

[Eileen Chant] 15:53:51

As indicated before Connect Works is a partner in helping us administer the application process. And the Office of Science was the administrator of the SBIR program, but the program has fully moved over to OTC at this point in time.

[Eileen Chant] 15:54:08

The program offices are participating. In the technical topics but the administration of the program is within OTC.

[Kelsey Hamilton] 15:54:26

Is phase one focused on an innovation concept or a semi demonstrated new development?

[Benjamin Shrager] 15:54:34

Messaging is that phase one is for feasibility. Some kind of feasibility. That can be a lot of different things depending on your technology and your specific TRL and even the topic area.

[Benjamin Shrager] 15:54:49

Do you want to share more on how we're defining phase one?

[Eileen Chant] 15:54:55

I think what Ben said is correct. You want to be, You want to be proposing and couching it as a feasibility.

[Eileen Chant] 15:55:03

You're trying to make your technology do XY, or z. If you already have a fairly well developed technology, that's not a problem, but you want to be pivoting what your technology in some way to do something new a new market a new product you cannot write you cannot say hey I want to be able to start manufacturing this thing that I've made or I want to start scaling up That's not

[Eileen Chant] 15:55:24

a per appropriate proposed phase one proposal. So think feasibility. Think something new, something your some stretch goal for your technology or a new idea.

[Eileen Chant] 15:55:38

You know, the idea can be in your head right now. As long as those are great and novel idea, we're very interested in hearing it.

[Eileen Chant] 15:55:44

But so there are there's a range of where you can be at in terms of your technology development, but it must be a feasibility study phase one

[Kelsey Hamilton] 15:55:55

Oh, nice. Is it possible to change an STTR into an SBIR, award in case I end my job at a university and enroll full-time at an LLC.

[Eileen Chant] 15:56:07

Not. When you when you go from Phase I or Phase II or 2 to 2 2, you can.

[Eileen Chant] 15:56:15

But not in the middle of the award. The awards come from different pots of money. So we look at the pots of money and say, We apply the STTR funds to the STTR Awards.

[Eileen Chant] 15:56:27

Sperre Awards to SBIR Awards. So once the award is made, you can't make that switch, but when you switch to a new phase, you may.

[Kelsey Hamilton] 15:56:38

Are we required to have full ATI membership for our organization, including being a member of a consortium?

[Kelsey Hamilton] 15:56:45

At what point would this be required if so? So this is not a requirement of the SBIR.

[Kelsey Hamilton] 15:56:51

STTR program. You will be able to request access to the AMP portal regardless of whether your company has membership or has requested access to a different ATI consortium.

[Kelsey Hamilton] 15:57:10

If we get phase one funding, when does phase one actually start? In other words, I'm curious when phase one would start an end.

[Benjamin Shrager] 15:57:21

So again, all these dates will go up as soon as we're confident in them. One of the benefits of how we're doing our new milestone.

[Benjamin Shrager] 15:57:29

Based approach and a lot of the new changes in the program is that we do expect to move pretty quickly.

[Benjamin Shrager] 15:57:36

So once we announce phase one winner, It won't be that long until you actually can start your reward.

[Benjamin Shrager] 15:57:43

Of course, there's always variability. It could be months if things get delayed, but it, you know, theoretically it could be very fast.

[Benjamin Shrager] 15:57:52

But again, any more concrete than that, just have to wait a little bit longer before we. Have more confidence in our dates.

[Kelsey Hamilton] 15:58:01

Do you, National Labs be co-participants in some way? For example, as a COPI or a paid performer?

[Eileen Chant] 15:58:09

They can be a subcontractor. Remember the award is always to the small business. That's the central tenant of the SBIR/STTR program.

[Eileen Chant] 15:58:18

The labs are subconscious or contractors to your project. You We pay the small business, the small business pays the labs for the work that they do.

[Eileen Chant] 15:58:29

So they're not co, there's no KPIs in the SBIR, in the spare program.

[Eileen Chant] 15:58:35

There's just going to be one PI.

[Kelsey Hamilton] 15:58:41

This question says, will the full proposals follow the conventional SBIR/ STTR guidelines?

[Eileen Chant] 15:58:51

Can you say that again? I'm not sure unless Ben you were going to answer it.

[Kelsey Hamilton] 15:58:55

Will full. Will full proposals follow conventional SBIR/STTR guidelines? Perhaps we can say what's different now that it's moved under OTC, if anything.

[Benjamin Shrager] 15:58:56

I was going to ask for it as well. Yeah.

[Benjamin Shrager] 15:59:09

So we're still, we're still following all legislative requirements of the SBIR/STTR program all SBA requirements.

[Benjamin Shrager] 15:59:20

There's a lot of scrutiny and there are a lot of expectations and a lot of requirements that we get at DOE from all kinds of entities above us.

[Benjamin Shrager] 15:59:29

And all those guidelines are still fully followed. So, you know, any proposal up that you submit any project that you execute, you would expect that ultimately they would still meet the general SBIR program guidelines.

[Kelsey Hamilton] 15:59:49

Thank you. And we are nearly at time, so I might just use this as an opportunity to say if we did not get to your questions today, we will be posting resources to the application hub where we go through and we consolidate answers from DOE from the topic managers.

[Kelsey Hamilton] 16:00:10

We'll be posting up this resource later this week, but then also up from using questions from the previous week's webinar as well as updating it periodically to capture the questions from this week's webinar as well.

[Kelsey Hamilton] 16:00:24

You're always welcome to email sbir-sttr@connectwerx.org for your question.

[Kelsey Hamilton] 16:00:31

But please reserve that for new questions because we will be going through the Q&A report from this webinar and getting answers to all of the questions that we did not have time to cover live.

[Kelsey Hamilton] 16:00:44

But thank you guys for, for your time today. Then Eileen, if you have any last parting words.

[Eileen Chant] 16:00:55

Thank you for attending, everyone.

[Benjamin Shrager] 16:00:57

Yeah, huge thanks to attending. I'm glad to get to answer some questions today.